

**Exploring the Factors Creating Happiness Among Students of Iraq: Mediating Effect of Life Satisfaction**Thair aljawahir<sup>1</sup>, Ayad Abas Hasan<sup>2</sup>, Yasra Ahmed alazzawi<sup>3</sup>, Duaa Hamid Ali<sup>4</sup>, Hayan Ibrahim Hayder A-khayyat<sup>5</sup>, Zahraa Amir Abd Zaid<sup>6</sup>, Oday Faris Washeel<sup>7</sup>**ARTICLE INFO****ABSTRACT****Article History:**

Received: 27 April 2022

Received in revised form: 28 June 2022

Accepted: 20 October 2022

DOI: 10.14689/ejer.2022.100.016

**Keywords**Satisfaction, Happiness, University Reputation,  
Service Quality, Iraq

**Purpose:** The main goal of the current study was to investigate the elements that can foster student contentment and happiness. Therefore, this study looked at how satisfaction and happiness are impacted by appreciation, university prestige, and service quality. This study also aimed to investigate student satisfaction's mediation role. **Research Method:** The research design used in this study was quantitative. Elements from previous studies were modified to create the questionnaire for the data collection. Data were gathered using convenience sampling. The study's usable response rate was 51.09%. Smart PLS 3 was used to evaluate the obtained data.

**Findings:** The results of the study showed that increasing pupils' contentment requires thankfulness. Additionally, student satisfaction is positively impacted by a university's reputation, as shown in how students view the institution. Additionally, a key element in raising happiness is the caliber of services provided on university campuses. Findings also showed that happiness is strongly impacted by student satisfaction. Results ultimately show that the relationship mediates student satisfaction between appreciation, reputation, service quality, and happiness. **Implications and Future Research:** The study's findings have shown that increasing student satisfaction can be accomplished by emphasizing elements like thankfulness, the university's reputation, and service quality. Iraqi university students favor the facilities and faculty members' level of expertise. It's crucial to cultivate student pleasure and contentment to maintain their loyalty and encourage positive word-of-mouth. Any cultural factors included in the current model may also be used in future investigations. Researchers can use the survey results in future research, and university policymakers can use them to create a plan for increasing student satisfaction.

© 2022 Ani Publishing Ltd. All rights reserved.

<sup>1</sup> College of pharmacy / Ahl Al Bayt University / Kerbala / Iraq. [thair71@hotmail.com](mailto:thair71@hotmail.com); <https://orcid.org/0000-0002-1800-0856><sup>2</sup> College of media / The Islamic university in Najaf, Iraq. [alghanabeeayad331@gmail.com](mailto:alghanabeeayad331@gmail.com); <https://orcid.org/0000-0003-3662-0079><sup>3</sup> College of education / Al-Farahidi University/Iraq. [Yasra2020@gmail.com](mailto:Yasra2020@gmail.com); <https://orcid.org/0000-0001-7332-5517><sup>4</sup> English Language and Literature Department, Al-Mustaqbal University College, Babylon, Iraq.[duaa.hamid@mustaqbal-college.edu.iq](mailto:duaa.hamid@mustaqbal-college.edu.iq); <https://orcid.org/0000-0002-5611-028X><sup>5</sup> Department of Law, Al-Nisour University College, Baghdad, Iraq. [Hayan.i.law@nuc.edu.iq](mailto:Hayan.i.law@nuc.edu.iq);<https://orcid.org/0000-0003-3598-337X><sup>6</sup> Mazaya University College/ Iraq. [zahraa.amir@mpu.edu.iq](mailto:zahraa.amir@mpu.edu.iq); <https://orcid.org/0000-0001-5102-8693><sup>7</sup> College of nursing/ National University of Science and Technology, Dhi Qar, Iraq.[oday.alfartosy@nust.edu.iq](mailto:oday.alfartosy@nust.edu.iq); <https://orcid.org/0000-0002-6541-1471>

## Introduction

In 1908, Iraq's higher education system was established, and a law department was created. From the 1930s to the 1950s, colleges, medical schools, engineering workplaces, and pharmacology-level institutions were established. Higher education institutions for women are also included in this institute. Later the University of Baghdad was established in 1958. Additionally, this university was acknowledged as the nation's primary support system and governing body for all higher education institutions. The Central Library's founding in the nation in 1959 marked a significant turning point. The Iraqi government established the Ministry of Higher Education and Scientific Research (MOHESR) in 1970 to oversee the nation's higher education institutions (Al-Husseini & Elbeltagi, 2018). Students are the mainstay of a university. Therefore, the success of a higher education institution depends on their contentment and happiness.

It is crucial to comprehend what makes university students content. In the past, research in developing nations has been carried out to create flexible policies for students' happiness. Previous scholars have attempted to investigate the connection between happiness and education. Most individuals typically see happiness as their level of life satisfaction. As it demonstrates the quality of a person's life, it is also seen as a summary of their existence. According to research from Pause to Search, happiness depends on feeling satisfied. Other elements contributing to happiness include health, wealth, and leisure time (Flynn & MacLeod, 2015). The definition of happiness has been attempted in several earlier research, each with a somewhat different expression. This description encompasses a variety of concepts, including the transient player, well-being, and life satisfaction. However, few studies in the past have identified happiness as a satisfying subjective experience over the long term. According to previous research, people seek happiness in a variety of ways. Most happy persons are observed to have mild emotions or moods (Jaques et al., 2015).

The primary motivation for studying is to raise student achievement to contribute to their families, communities, and schools positively. When consumers receive high-quality services and goods, their well-being improves. It consequently makes the students happier. However, previous research has mostly ignored the link between student satisfaction and the caliber of services provided by educational institutions. Because it affects students' quality of life, student happiness is an important topic to research. Therefore, it is crucial to comprehend how service quality affects students' pleasure in the educational setting (Khalifa et al., 2021).

Researchers have become interested in the concept of thankfulness since it is thought to be one of the most critical aspects of social interaction and personality. Previous research has defined gratitude as feelings of appreciation and astonishment that are personal and ephemeral. It is "a stable propensity for particular emotional responding types." Numerous aspects of appreciation, including frequency and intensity, have been discussed in the literature and linked to feelings of thankfulness. The literature on gratitude offers numerous definitions. Scholars have described it, for instance, as "the willingness to perceive the unearned increments of worth in one's experience. The "empathic feelings" are reflected in gratitude. In literature, it is also described as "a feeling of gratitude and joy in reaction to receiving a gift, whether the present is a concrete benefit from a particular other or a fleeting euphoria produced by natural beauty" (Salvador-Ferrer, 2017).

Reputation has been a significant problem for corporations and academia for the past ten years. Strong evidence supports the idea that companies need to concentrate on their reputation to have a competitive edge. Furthermore, reputation has a significant impact on an organization's performance. As a result, previous researchers noted that organizational decision-makers must pay attention to their reputations. Both concrete and intangible variables greatly influence the organization's reputation. Additionally, an organization's reputation is a crucial component that increases its competitiveness (Lafuente-Ruiz-de-Sabando, Zorrilla, & Forcada, 2018).

The majority of reputation study focuses on NGOs and other profit-making groups. This element is crucial for survival in a cutthroat market. In these circumstances, tangible assets are crucial. Over time, the level of competition in the education sector has increased. Universities that offer long-term advantages in the marketplace (Aminullah et al., 2019). The university's reputation indicates the need for long-term partnerships with all stakeholders to survive in the competitive market (Aminullah, Isa, & Mohd).

The caliber of the services provided determines much of an educational institution's success. In the current climate, the education sector is exceptionally competitive and dynamic. For universities to succeed, it is crucial that they continually improve their offerings. On the other side, essential variables like the internationalization of higher education influence the stakeholders in universities. Universities in the public and private sectors now serve overseas students (Camilleri, 2021).

Because students are considered customers because the university is providing them with education, universities, unlike businesses, must meet the demands of other stakeholders. It is, therefore, crucial for managing and enhancing the caliber of services provided by educational institutions. Regularly measuring service quality is crucial for improvement (Teeroovengadum, Kamalanabhan, & Seebaluck, 2016).

The number of students attending Iraqi universities is growing. Understanding and identifying the aspects that can affect student happiness is therefore crucial. There is no doubt that student satisfaction will differ from person to person. The degree of satisfaction is influenced by biological and psychological elements connected to student-satisfying behaviors. Students that are happy with the university also promote it to other students. The success of science and human resources depends on the happiness of Iraqi university students. The primary goal of this study is to assess how happy university students in Iraq are based on the quality of their educational opportunities. To evaluate an organization's performance, especially educational institutions. It serves as a foundation for understanding how practical the courses are.

Additionally, this knowledge will enable the business to recognize its advantages while competing with other businesses (Gresk, 2020). Therefore, this research aims to investigate how variables such as student satisfaction, thankfulness, university reputation, and service quality affect students' happiness. The goal of this study is to quantify the role that student happiness plays as a mediator.

## Literature Review

### *Student satisfaction*

In management and the social sciences, satisfaction is one of the key concepts. It is described as "a short-term attitude emerging from an evaluation of a student's educational experience" in the context of pupils. According to academics, life's satisfaction is considered one of life's good aspects (Patokina, 2020).

According to researchers, student satisfaction will decline if there is a negative discrepancy between what is expected and what is provided. And it will rise if the difference is positive. One of the leading research subjects in the contemporary, cutthroat academic climate that institutions are operating is student satisfaction. University graduates serve as ambassadors for their alma mater. If these students are happy, they will serve as a positive source of criticism for the colleges. As they convey the positive word of mouth and suggest the university to others, happy students contribute both intangible and tangible ways to the universities. These pupils are devoted to the organization as a result. On the other hand, disgruntled pupils exhibit whiny behavior and propagate unfavorable rumors. Therefore, the university administration must pinpoint elements that can raise student happiness (Nyagah, 2018).

### *Student Happiness*

In literature, happiness is described as the beneficial outcome of a state of contentment and well-being characterized by happiness and joy. It is derived from leading a meaningful life. Student happiness is crucial for building relationships through virtue or daily living. Emotions and psychological elements play a role in students' happiness, according to Durón-Ramos, García-Vazquez, and Castellanos (2019).

Happiness requires a shift in the individual's psychological processes at the interval level and in their emotional reactions to enable behavior to change. Targeting those with standard indicators of happiness in the consumers is crucial if you want to increase your level of happiness. From a university standpoint, it is anticipated that students will be content with their coursework and other readily available resources. Furthermore, when students are purposefully encouraged, learning and teaching result in happiness. Students' satisfaction is also a result of the university's organized, effective teaching methods, which improve behavioral intention (Binnawas, Khalifa, & Bhaumick, 2019).

### *Gratitude*

The literature describes gratitude as a quality, a habit, or a passing emotion. It is also described as having stable emotions. Gratitude is described as an emotional shift in a person after receiving assistance. This assistance is viewed as generous, pricey, and valued (Park et al., 2021).

A person experiences gratitude as a favorable emotional reaction when they get something from an outside source. Few studies have explicitly looked at university students' thankfulness in the literature. It is crucial to note the favorable association between appreciation and satisfaction, mood, GPA, social engagement, and intellectual interaction. However, it negatively correlates with failure, anxiety, and sadness (Wilcox & Nordstokke, 2019).

### **University Reputation**

According to literary definitions, a university's reputation is the total impression that it has earned over time. According to academics, an institution's reputation can be evaluated by comparing the number of applicants to those who were accepted. In the context of universities, output through research is linked to reputation. Studies have also shown that reputation is assessed through the research process. Citations and publications are used to assess a researcher's reputation (Kaushal et al., 2021). Additionally, stakeholders' overall impression of the university after engaging with it and communicating with it. Consequently, a consensus decision impacts an organization's reputation (An, 2022; Baltaru, 2019).

Students' experiences as students at the university help to shape the reputation of the institution. Students are drawn to it and are affected by it. Additionally, it is essential for student decision-making, faculty recruitment, and the evaluation and ranking of universities. Additionally, prior research suggested that decision-makers needed to concentrate on the internal procedures carried out in colleges to enhance the reputation of the organization and universities. The educational services offered by the institution may also require improvement. The media also play a significant effect in the perception of a university. Various stakeholders can voice their opinions through media, affecting the organization's reputation. As a result, many colleges compete against one another, and marketing significantly enhances reputation and image.

On the other hand, its intangibility is what makes its definition challenging. The provision of intangible services associated with education results in the university's reputation. Reputation is fundamentally founded on various characteristics, including innovation, citizenship, workplace, governance, leadership, service, product, and performance (Amado & Juarez, 2022).

### **Service quality**

Service quality is referred to in the literature as a crucial element in the development of competitiveness. 4 decades ago, Zeithaml (1988) introduced the notion of service quality and defined it as the perfection or superiority of the services provided. Different conceptualizations of service quality, such as complying with demands and requirements, have been discussed in previous studies. Past research has shown that service quality plays a significant influence in increasing student happiness. The ideal definition of service quality has been the subject of extensive debate. Service quality is described in the context of higher education as "...education quality is a fairly ambiguous and disputed concept." The definition of service quality in the context of higher education depends on a variety of variables with experience working with institutions of higher learning. Students are the primary stakeholders in higher education, so the quality of the services they receive depends on how they feel about them. According to earlier studies, service quality refers to an organization's capacity to interact with customers, which is why student retention is one of the crucial indicators of service excellence. As a result, academics have defined service quality as the discrepancy between customer perception and service expectations (Aşkın, 2022; Medberg & Grönroos, 2020).

The model of service quality has been investigated and developed in the context of higher education by several academics. One of the first scales with five components was proposed for Malaysia's higher education sector. Access, reputation, program difficulties, non-academic characteristics, and academic aspects are a few of these considerations. Japanese universities later recognized eight variables, including the semester schedule, situation management, assurance, competencies, efficiency, capability, effectiveness, and dependability (El Alfy & Abukari, 2020).

### Relationships of the Study

#### *Student satisfaction and Student Happiness*

In the fields of management, social sciences, and psychology, there has been a lot of interest in the topic of happiness-related aspects. Happiness is a mental state that can be described as contentment or pleasure. Remaining joyful is one of the essential objectives for many people. Most people associate happiness with life satisfaction. Because it demonstrates the individual's quality of life, it serves as a summary of their existence. Previous research has shown that a person's happiness might have a favorable impact on their level of life satisfaction. For instance, it has been noted that happiness is positively correlated with satisfaction, health, and money. There is a two-way relationship between happiness and contentment, with happiness positively impacting satisfaction and vice versa (Naseem, 2018).

Researchers have hypothesized that the presence of pleasant emotions and the absence of negative emotions both increase an individual's happiness. Engaging in social activities also leads to satisfaction. When the students participate in creative activities, they become happier. Experience can significantly impact how happiness and quality are created, according to previous experts. Another crucial factor in predicting satisfaction is happiness. On the other side, there is a strong correlation between satisfaction and quality of life.

Additionally, the contentment of a student's life is influenced by the satisfaction they derive from their leisure time. It's because there's a higher chance of maximizing enjoyment. Additionally, it can be argued that student pleasure and life satisfaction are closely associated (Argan, Argan, & Dursun, 2018). Based on that, we speculate that:

**H1:** *Life satisfaction has a positive effect on happiness.*

#### *Gratitude and Student satisfaction*

In literature, feelings of emotion are referred to as gratitude and are experienced by a person when someone voluntarily gives them something of value. It has been discovered that happiness, life satisfaction, and thankfulness all have beneficial relationships. Being grateful is a sign of a more positive outlook on life. Another tendency is the propensity to view life as a blessing. Academics have defined gratitude as character traits, routines, attitudes, and feelings. Gratitude is regarded as the fundamental psychological technique through which a person interprets daily experiences while reaping the rewards. Gratitude can change negative impacts on a person's life since it demonstrates positive experiences (Salvador-Ferrer, 2017).

As previously noted, gratitude is a quality founded on good emotion. Thus educational institutions can help to increase it by enhancing their cultures, personnel, administrators, teachers, and counselors. Numerous advantages of gratitude have been reported in research, including reduced levels of sadness, good physical health, and increased life satisfaction (Santoso & Rizkiana, 2019). Feeling thanks, appreciation, and thankfulness Possess the capacity to promote happy feelings, which ultimately contribute to life pleasure. Researchers have discovered that thankfulness is a strong predictor of life satisfaction among students. Through gratitude, people's spirits can be lifted. Additionally, it can enhance well-being. In literature, appreciation is seen as being for one's well-being and the functioning of communities (Khaing & Phyo, 2020).

**H2:** *Gratitude significantly influences student satisfaction.*

**H3:** *Student satisfaction mediates the relationship between Gratitude and Student happiness.*

### ***University reputation and Student satisfaction***

Students are significant university stakeholders. They are regarded as clients who order from an educational institution. If the university's services satisfy the students, they will continue to support the institution. On the other hand, customer satisfaction is dependent on an organization's reputation. To autonomously and dependently affect unhappiness, the sea is necessary. It may directly or indirectly impact customer satisfaction. Student satisfaction can be impacted by a university's reputation in the context of students and universities. Strong reputations among universities have a substantial impact on student satisfaction. The perception that students have of the university overall. Numerous elements, both long-term and short-term, have an impact on the reputation of the university. Long-term performance is affected by an organization's and university's reputation. Researchers discovered that the university's reputation significantly affects student happiness (Anggraini, 2020; Barusman, 2014).

The university's reputation conveys information about the caliber of education offered there. Universities use reputation to determine their positioning. The ability to influence the student's choice is crucial. A positive university reputation inspires students and raises their satisfaction levels. The level of research conducted at the university and the level of competition therein, as measured by student satisfaction. Satisfied students provide tangible and intangible contributions to the university's growth. These students actively promote the university to others, cultivate favorable word-of-mouth, and show loyalty (Alam et al., 2021). However, a university's reputation can help to increase student contentment.

Additionally, several earlier studies have shown reputation's favorable impact on student happiness. Therefore, it is simple to say that repetition helps to improve student happiness (Panda et al., 2019; Qazi et al., 2022). As a result, we suggest the following hypothesis:

**H4:** *University reputation significantly influences student satisfaction.*

**H5:** *Student satisfaction mediates the relationship between University reputation and Student happiness.*

### Service quality and Student satisfaction

Service quality and customer pleasure are fundamentally quite different ideas. The correct definition of quality is scarce in educational literature, which is unfortunate because quality is a complicated notion in higher education. There are a variety of stakeholders in universities, including professional organizations, the government, students, and parents. Each of these individuals has unique perspectives and opinions about quality. Universities give students who participate in educational activities within universities training. In the literature, various definitions of service quality are presented. The definition of service quality in literature is "the gap between a student's expectations and his or her impressions of actual delivery." The pleased students spread good word of mouth about the company and draw in new clients among their old classmates (Alsheyadi & Albalushi, 2020).

The input from an academic perspective is primarily used in research on service quality. The opinions of the pupils are excluded. The conventional wisdom holds that administrators and administrators should work together to deliver high-quality services. According to the conventional view, administrators and/or academics should decide what constitutes high-quality service, including what is "most essential" to students. Considering that students are the university's intended audience, it is recommended that universities concentrate on them (Ali et al., 2016).

Both academic and non-academic factors influence student satisfaction. The reputation of the institute has an impact on student happiness as well. Eight characteristics affect service quality in the setting of higher education, according to scholars. Some elements include group size, study opportunities, student representation, mentoring, acknowledgment, and facilitation. Academic faculty's abilities in engagement and instruction might be crucial in increasing student happiness. Numerous academics have endorsed these findings, pointing out that positive interactions between staff and students increase student satisfaction. Student satisfaction measures consider quality aspects, including instruction, staff performance, and security performance. Consequently, customer satisfaction or student satisfaction led to the development of student evaluations of service quality (Mulyono et al., 2020).

**H6:** Service quality significantly influences student satisfaction.

**H7:** Student satisfaction mediates the relationship between Service Quality and Student happiness.

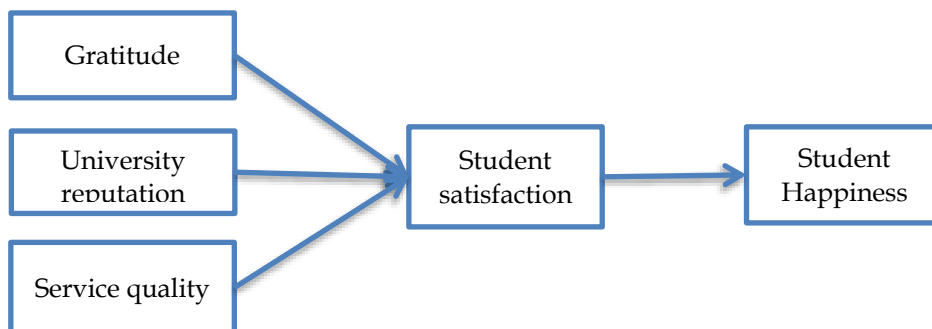


Figure 1: Theoretical Framework



## Research Methodology

Explanatory in nature, this research aims to clarify and investigate the causal relationship between variables by looking at the research's stated hypothesis. In addition to looking at respondents' perceptions, the current study also looked at students' behaviors and the factors influencing them. The study's target audience consists of Iraqi university students. Since obtaining data from the entire research population was difficult, we turned to the study's sample instead. According to [Ghauri, Grønhaug, and Strange \(2020\)](#), evaluating the research design is crucial. The current study is quantitative because it looks at how different factors relate. The relationship between the variables under consideration in the current study is based on prior proposed quantitative research, hypotheses, models, and theories. It, therefore, generally fits with this study ([Barroga & Matanguihan, 2022](#)).

On the other hand, [Creswell and Creswell \(2017\)](#) suggested that a quantitative research design for the evaluation of hypotheses is one of the most compelling research designs. This research methodology is also helpful in examining the relationships between groupings of interdependent variables and rationalization. In quantitative research, a statistical technique is utilized to collect data for interpretation, hypothesis testing, and hypothesis creation ([Eyisi, 2016](#)). We used a cross-sectional survey to gather data ([Myers, 2019](#)). The proposed framework was tested in this study using a quantitative research methodology. Additionally, a cross-sectional research approach was employed to examine how different variables affected Iraq's higher education market. Additionally, cross-sectional study designs are the most effective for measuring latent characteristics that cannot be immediately measured or observed ([Burton & Mazerolle, 2011](#)).

Data from a sampled population are collected to avoid collecting data on every demographic factor, which is the goal of the sampling procedure ([Zikmund et al., 2009](#)). The PLS-SEM analytic model is employed for the examination of the chosen data. According to [Hair Jr et al. \(2016\)](#), the analysis using PLS-SEM requires a minimum sample size of 200. Therefore, 200 must be the minimal sample size for this investigation. Furthermore, a high sample size is preferred to address the non-response rate problem. An in-person survey was set up to gather primary data. Data was gathered for this purpose using a questionnaire. Items from earlier studies were adapted for the questionnaire. The thankfulness items were modified from [Wilcox and Nordstokke \(2019\)](#), the university reputation items from [Alam et al. \(2021\)](#), the student satisfaction items from [Alam et al. \(2021\)](#), the student happiness things from [Argan et al. \(2018\)](#), and the service quality items from [Hemsley-Brown and Alnawas \(2016\)](#). This survey was created using a 7-point Likert scale. Two sections make up the questionnaire. The purpose of the first segment was to gather data on respondents' demographics. The items relevant to the study's variables were in the second half.

Students attending Iraqi public sector universities received the questionnaire. Convenience samplings were used to deliver a total of 550 questionnaires. The respondents of this study provided 281 complete questionnaires to the researchers. Therefore, the study's response rate was 51.09%. This study employed SEM as a method to assess the data that had been gathered. It is crucial to note that SEM is a multivariate statistical approach. With this study, several simultaneous causal links between the variables can be tested. It is

also a very effective statistical technique. Each endogenous and exogenous variable in the research process may not be observable or may be explicitly investigated as a latent construct (Hair, Ringle, & Sarstedt, 2013). This study used Smart PLS 3.3.9 as the PLS tool within SEM. One of the most sophisticated methods of analysis used in management science is this.

### Results

Two steps were taken in doing the PLS analysis. The measurement model is the initial stage. Researchers advised looking for convergent validity in this step. Convergent validity refers to the extent to which items belonging to a particular variable reflect the same conceptual framework (Hamann et al., 2013). Cronbach Alpha, AVE, factor loading, composite reliability, and convergent validity are all calculated for confirmation (Hair et al., 2019).

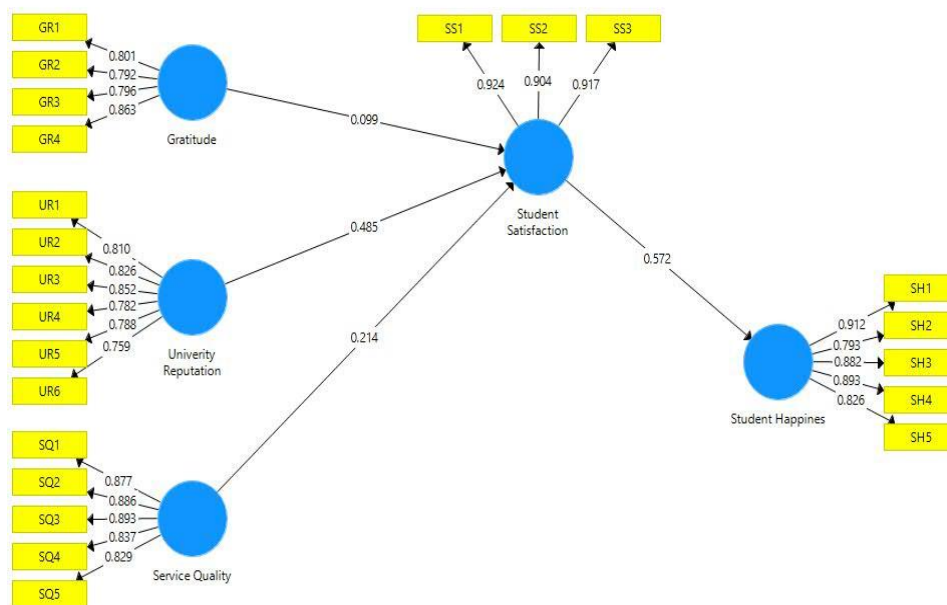


Figure 2: Measurement Model

For the internal consistency of the data, scholars suggested calculation of CR and Cronbach Alpha (Hair et al., 2017). It is evident from table 1 that all values of CR and Cronbach Alpha are above 0.70. These values revealed that CR and Cronbach alpha are more than the benchmark of 0.70. It shows the excellent internal consistency of the data. For further assessment of convergent validity, Hair Jr et al. (2014) also recommended evaluating the value of AVE>. The benchmark value of AVE is above 0.50. It is evident from table 1 that all values of AVE are more than 0.50, confirming AVE. At the end of convergent validity establishment, it is the key to evaluating the factor loading of the items used in the study. The minimum acceptable threshold value of factor loading is 0.60. The

items having values less than 0.60 should be deleted before further analysis. The values of table 2 and figure 2 show the factor loading of the study items. These values show that all retained items meet the threshold of 0.60 (Hair et al., 2013).

**Table 1**

*Reliability and Validity*

	Cronbach's Alpha	Composite Reliability	Average Variance Extracted (AVE)
GR	0.835	0.887	0.662
SH	0.913	0.935	0.744
SQ	0.916	0.937	0.748
SS	0.903	0.939	0.837
UR	0.890	0.916	0.646

**Table 2**

*Factor Loading*

	GR	SH	SQ	SS	UR
GR1	0.801				
GR2	0.792				
GR3	0.796				
GR4	0.863				
SH1		0.912			
SH2		0.793			
SH3		0.882			
SH4		0.893			
SH5		0.826			
SQ1			0.877		
SQ2			0.886		
SQ3			0.893		
SQ4			0.837		
SQ5			0.829		
SS1				0.924	
SS2				0.904	
SS3				0.917	
UR1					0.810
UR2					0.826
UR3					0.852
UR4					0.782
UR5					0.788
UR6					0.759

After establishing convergent validity, we looked at the data's discriminant validity in the current study. According to Ramayah et al. (2017), a variable's discriminant validity illustrates how its affectivity differs from that of other variables. When the study's variables can be distinguished, discriminant validity is established. We evaluated the discriminant validity using two methods (Duarte, Alves, & Raposo, 2010). Fornell and Larcker (1981) and the HTMT technique are the two methods. The shared variance of all variables using the Fornell and Larcker (1981) method must not exceed the AVE value.

On the other hand, the matrix values for the HTMT technique must be smaller than 0.85. Table 3's numbers demonstrate that the Fornell and Larcker requirements have been met because all of the values along the diagonal are higher than the other Fornell and Larcker values (1981). Additionally, all HTMT values in figure 4 are below 0.85. Thus, the current study also satisfies HTMT. As a result, a measurement model is created.

**Table 3**

*Fornell and Larcker*

	GR	SH	SQ	SS	UR
GR	<b>0.814</b>				
SH	0.127	<b>0.862</b>			
SQ	0.144	0.499	<b>0.865</b>		
SS	0.262	0.572	0.342	<b>0.915</b>	
UR	0.271	0.332	0.235	0.562	<b>0.803</b>

**Table 4**

*HTMT*

	GR	SH	SQ	SS	UR
GR					
SH	<b>0.128</b>				
SQ	<b>0.144</b>	<b>0.538</b>			
SS	<b>0.282</b>	<b>0.626</b>	<b>0.373</b>		
UR	<b>0.303</b>	<b>0.366</b>	<b>0.259</b>	<b>0.624</b>	

We then looked at how the structural model is evaluated. The postulated hypothesis, effect magnitude (f square), predictive relevance (Q2), and coefficient of determination (R square) are all evaluated in this step (Shmueli et al., 2016). The "bootstrapping" method was employed in this study to evaluate the correlations between proposed relationships (Chin, Peterson, & Brown, 2008). Table 4 lists the outcomes of suggested direct links. The current investigation used T-values to analyze the association between the put-forth hypotheses. These results demonstrate the importance of all suggested direct linkages.

**Table 5**

*Direct Results*

	Path	Beta	SD	T values	P Values	Decision
H1	SS -> SH	0.572	0.056	10.241	<b>0.000</b>	<b>Accepted</b>
H2	GR -> SS	0.099	0.045	2.213	<b>0.014</b>	<b>Accepted</b>
H4	UR -> SS	0.485	0.059	8.280	<b>0.000</b>	<b>Accepted</b>
H6	SQ -> SS	0.214	0.068	3.132	<b>0.001</b>	<b>Accepted</b>

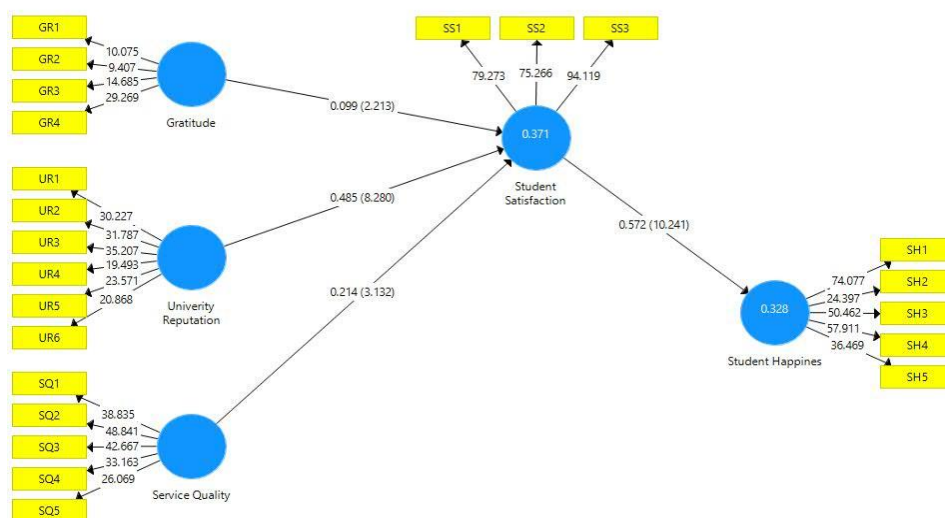
The findings revealed that H1 is accepted, showing SS significantly affects SH (Beta=0.572, t=10.241, p=0.000). Moreover, H2 of the study is also accepted, showing GR has a significant effect on SS accepting H2 (Beta=0.099, t=2.213, p=0.014). Furthermore, H4 is also accepted in the study showing UR significant effecting SS (Beta=0.485, t=8.280, p=0.000). In the end, SQ significantly affects SS, accepting H6 (Beta=0.214, t=3.312, p=0.001).

**Table 6**

*Mediating Results*

		Original Sample (O)	SD	T value	P Values
H3	GR -> SS -> SH	0.057	0.027	2.128	0.017
H5	UR -> SS -> SH	0.277	0.037	7.502	0.000
H7	SQ -> SS -> SH	0.122	0.046	2.640	0.004

In the current investigation, mediation findings were also evaluated. The findings of the mediation hypothesis are shown in Table 6. This demonstrates that SS mediates between GR and SH, accepting study hypothesis H3. Additionally, H5 of the study was approved, demonstrating that SS mediates between SR and SH. Additionally, H7 is accepted. Therefore SS mediates between SQ and SH.



**Figure 3: Structural Model**

Later, the R square was used to assess the model's explanatory power. The coefficient of determination (R square) can determine the model's precision and quality (Hair Jr et al., 2014). Independent variables influence the degree of variance. R squares can be divided into three kinds, according to Chin (1998). R square values of 0.67 are regarded as significant, 0.33 are regarded as moderate, and 0.19 are seen as weak (Chin, 1998). The R square value is displayed in Table 7. The value coefficient of determination in this investigation is modest.

**Table 7**

*R Square*

	Original Sample (O)
SH	0.328
SS	0.371

Later, the F square value was also looked at. According to Cohen's (2013) recommendations, an f square of 0.02 is weak, 0.13 is deemed moderate, and 0.35 is strong. According to researchers, D square values lower than 0.02 should be addressed. Table 8 lists the F square for the current study.

**Table 8**

*F square*

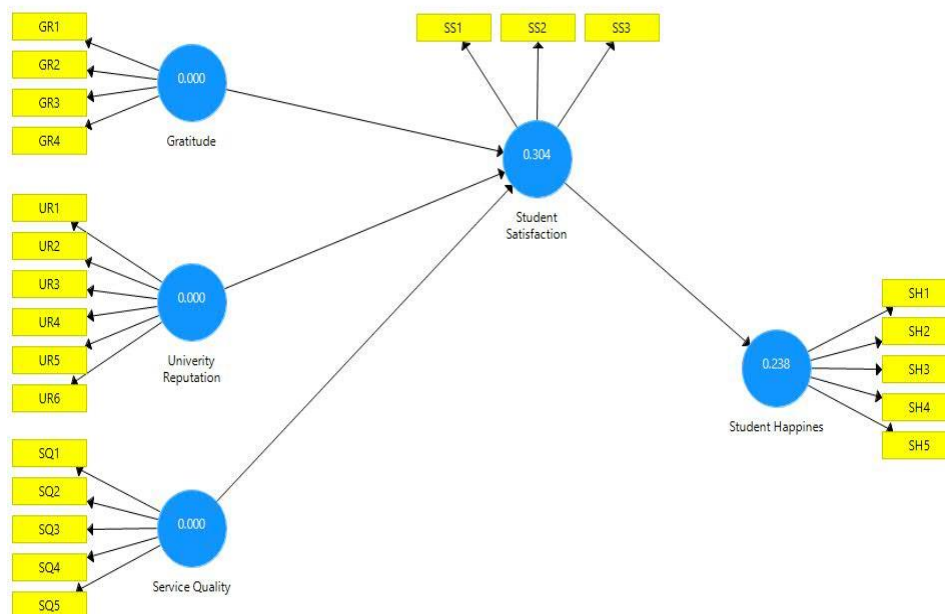
	SH	SS
GR		0.014
SQ		0.068
SS	0.487	
UR		0.332

Finally, the blindfolding technique was used to test the predictive significance. Not zero values establish predictive relevance (Henseler & Sarstedt, 2013). The predictive relevance is demonstrated in Table 9 and Figure 4, respectively.

**Table 9**

*Predictive relevance*

	Q <sup>2</sup> (=1-SSE/SSO)
SH	0.238
SS	0.304



**Figure 4: Blindfolding**

### **Conclusion, Future Recommendations, and Implications**

This study aimed to investigate the elements that might be beneficial to Iraqi institutions. This study aimed to determine the impact of appreciation, university standing, service quality, student happiness, and satisfaction. The moderating role of student satisfaction was also examined in this study. The study's results showed that student satisfaction is one of the critical indicators of student pleasure. These outcomes concur with those of [Argan et al. \(2018\)](#).

The results also supported the notion that thankfulness has a beneficial impact on student satisfaction. This is comparable to the results of [Khaing and Phyoe \(2020\)](#). The results also showed that student happiness is significant and can be improved by the university's reputation. Therefore, the university's administration should enhance its standing and reputation ([Qazi et al., 2022](#)). Additionally, the standard of services offered in university classrooms and other educational settings significantly determines how satisfied students are ([Mulyono et al., 2020](#)). The final results of the investigation also supported the mediation function of student satisfaction.

This study aimed to investigate how students' happiness is influenced by service quality, university reputation, thankfulness, and contentment. The development of happiness among university students in Iraq still presents a significant problem. According to the study's findings, university students in Iraq highly value the administration's expressions of thanks. They also consider the standing or reputation of the school where they are enrolled. Additionally, they think the services offered in university classes are high quality. They also consider a teacher's or faculty member's physical capabilities and level of expertise. These students are also examining the management style at the university.

### **Recommendations and Implications**

The goal of the current study was to increase students' satisfaction and happiness in universities in Iraq. Both locally and internationally, higher education marketplaces are quite competitive. A happy student is therefore crucial for a university since satisfied and happy students will spread good word of mouth. As a result, the university will draw in more students. The management of Iraqi institutions must therefore concentrate on elements that might foster student pleasure. Additionally, the university administration should enhance its reputation and image to satisfy students.

### **Future Research**

Similar to other empirical investigations, the present study has some limitations. Convenience sampling was the method of selection utilized in this study to include students from the higher education sector. Future research may employ some stratified or proportionate sampling. This study's R square is between 23.8% and 30.4%. It demonstrates that additional criteria should be found in future studies to increase students' pleasure and contentment. Future researchers can also leverage any cultural characteristics included in the current model to enhance its impact.

## References

- Al-Husseini, S., & Elbeltagi, I. (2018). Evaluating the effect of transformational leadership on knowledge sharing using structural equation modelling: the case of Iraqi higher education. *International Journal of Leadership in Education*, 21(4), 506-517. <https://doi.org/10.1080/13603124.2016.1142119>
- Alam, M. M., Alauddin, M. D., Sharif, M. Y., Dooty, E. N., Ahsan, S. M. H., & Chowdhury, M. M. (2021). Students' Satisfaction and University Reputation through Service Quality in Private Higher Educational Institutions in Bangladesh. *The Journal of Asian Finance, Economics and Business*, 8(9), 91-100. <https://doi.org/10.13106/jafeb.2021.vol8.no9.0091>
- Ali, F., Zhou, Y., Hussain, K., Nair, P. K., & Ragavan, N. A. (2016). Does higher education service quality effect student satisfaction, image and loyalty? *Quality Assurance in Education*, 24(1), 70-94. <https://doi.org/10.1108/QAE-02-2014-0008>
- Alsheyadi, A. K., & Albalushi, J. (2020). Service quality of student services and student satisfaction: the mediating effect of cross-functional collaboration. *The TQM Journal*, 32(6), 1197-1215. <https://doi.org/10.1108/TQM-10-2019-0234>
- Amado, M., & Juarez, F. (2022). Reputation in higher education: A systematic review. *Frontiers in Education*, 7, 925117. <https://doi.org/10.3389/feduc.2022.925117>
- Aminullah, A. A., Isa, M. F. B. M., & Mohd, W. S. W. (2018). The Moderating Role of University Reputation on Relationship of Intrinsic, Extrinsic Motivation, University Reputation and Job Satisfaction. In *Proceeding of 3rd International Conference on Business Management 2018 Penang, Malaysia* (pp. 69-87). Universiti Utara Malaysia. <https://www.researchgate.net/profile/Abdulrasheed-Aminullah/publication/357899707>
- Aminullah, A. A., Mohd Isa, M. F., Wan Mohd Noor, W. S., & AbdulAzeez, F. S. (2019). Linking university reputation, motivation, organizational climate and job satisfaction: A proposed framework. *International Journal of Academic Research in Business and Social Sciences*, 9(1), 698-709. <http://doi.org/10.6007/IJARBS/v9-i1/5473>
- An, D. N. (2022). Using Case Teaching Methods Via Case Study – Factors Influencing FDI Capital in Vietnam. *Remittances Review*, 7(2), 87-98. <http://doi.org/10.47059/rr.v7i2.2414>
- Anggraini, R. (2020). The effect of reputation and academic service quality toward student satisfaction. In *2nd International Media Conference 2019 (IMC 2019)* (pp. 437-446). Atlantis Press. <https://dx.doi.org/10.2991/assehr.k.200325.034>
- Argan, M., Argan, M. T., & Dursun, M. T. (2018). Examining relationships among well-being, leisure satisfaction, life satisfaction, and happiness. *International Journal of Medical Research & Health Sciences*, 7(4), 49-59. <https://www.ijmrhs.com/abstract/examining-relationships-among-wellbeing-leisure-satisfaction-life-satisfaction-and-happiness-14948.html>
- Aşkın, A. C. (2022). Categories of Otherness in the Discursive Construction of National Identity During an Internal Conflict: Turks and Politically Organized Kurds in the Print Media. *Kurdish Studies*, 10(2), 85-102. <https://kurdishstudies.net/menu-script/index.php/ks/article/view/182/156>
- Baltaru, R.-D. (2019). Do non-academic professionals enhance universities' performance? Reputation vs. organisation. *Studies in Higher Education*, 44(7), 1183-1196. <https://doi.org/10.1080/03075079.2017.1421156>
- Barroga, E., & Matanguihan, G. J. (2022). A Practical Guide to Writing Quantitative and Qualitative Research Questions and Hypotheses in Scholarly Articles. *Journal of Korean Medical Science*, 37(16), e121. <https://doi.org/10.3346/jkms.2022.37.e121>



- Barusman, A. R. P. (2014). Student satisfaction as a mediating variable between reputation, image and student loyalty. *Globalilluminators, ITMAR, 1*, 414-436. <https://www.globalilluminators.org/wp-content/uploads/2014/12/ITMAR-14-378.pdf>
- Binnawas, M. S. H., Khalifa, G. S., & Bhaumick, A. (2019). The influence of higher education service quality on Behavioural intention: The mediating role of student happiness. *Restaurant Business, 118*(10), 444-458. <http://dx.doi.org/10.26643/rb.v118i10.9352>
- Burton, L. J., & Mazerolle, S. M. (2011). Survey instrument validity part I: Principles of survey instrument development and validation in athletic training education research. *Athletic Training Education Journal, 6*(1), 27-35. <https://doi.org/10.4085/1947-380X-6.1.27>
- Camilleri, M. A. (2021). Evaluating service quality and performance of higher education institutions: a systematic review and a post-COVID-19 outlook. *International Journal of Quality and Service Sciences, 13*(2), 268-281. <https://doi.org/10.1108/IJQSS-03-2020-0034>
- Chin, W. W. (1998). Commentary: Issues and Opinion on Structural Equation Modeling. *MIS Quarterly, 22*(1), 7-16. <http://www.jstor.org/stable/249674>
- Chin, W. W., Peterson, R. A., & Brown, S. P. (2008). Structural equation modeling in marketing: Some practical reminders. *Journal of marketing theory and practice, 16*(4), 287-298. <https://doi.org/10.2753/MTP1069-6679160402>
- Cohen, J. (2013). *Statistical power analysis for the behavioral sciences*. Routledge. <https://doi.org/10.4324/9780203771587>
- Creswell, J. W., & Creswell, J. D. (2017). *Research design: Qualitative, quantitative, and mixed methods approaches*. Sage publications. <https://us.sagepub.com/en-us/nam/research-design/book255675>
- Duarte, P. O., Alves, H. B., & Raposo, M. B. (2010). Understanding university image: A structural equation model approach. *International review on public and nonprofit marketing, 7*(1), 21-36. <https://doi.org/10.1007/s12208-009-0042-9>
- Durón-Ramos, M. F., García-Vazquez, F. L., & Castellanos, L. M. (2019). Semantic network from the words happiness and wellbeing: Dataset in a Mexican sample. *Data in brief, 27*, 104830. <https://doi.org/10.1016/j.dib.2019.104830>
- El Alfy, S., & Abukari, A. (2020). Revisiting perceived service quality in higher education: Uncovering service quality dimensions for postgraduate students. *Journal of Marketing for Higher Education, 30*(1), 1-25. <https://doi.org/10.1080/08841241.2019.1648360>
- Eyisi, D. (2016). The usefulness of qualitative and quantitative approaches and methods in researching problem-solving ability in science education curriculum. *Journal of education and practice, 7*(15), 91-100. <https://www.iiste.org/Journals/index.php/IJEP/article/view/30822>
- Flynn, D. M., & MacLeod, S. (2015). Determinants of happiness in undergraduate university students. *College Student Journal, 49*(3), 452-460. <https://www.ingentaconnect.com/content/prin/csj/2015/00000049/00000003/art00014>
- Fornell, C., & Larcker, D. F. (1981). *Structural equation models with unobservable variables and measurement error: Algebra and statistics*. Sage Publications Sage CA: Los Angeles, CA. <https://doi.org/10.1177/002224378101800313>
- Ghauri, P., Grønhaug, K., & Strange, R. (2020). *Research methods in business studies*. Cambridge University Press. <https://doi.org/10.1017/9781108762427>
- Gresk, R. (2020). *You're Happy and You Know It: Social-Cognitive and Environmental Factors' Impact on Iraqi Student Satisfaction*. (Doctoral dissertation). The University of Nebraska-Lincoln. <https://www.proquest.com/openview/ffefb0a91c6008693639a57a86315ea0>

- Hair, J. F., Hult, G. T. M., Ringle, C. M., Sarstedt, M., & Thiele, K. O. (2017). Mirror, mirror on the wall: a comparative evaluation of composite-based structural equation modeling methods. *Journal of the academy of marketing science*, 45(5), 616-632. <https://doi.org/10.1007/s11747-017-0517-x>
- Hair, J. F., Ringle, C. M., & Sarstedt, M. (2013). Partial least squares structural equation modeling: Rigorous applications, better results and higher acceptance. *Long range planning*, 46(1-2), 1-12. <https://doi.org/10.1016/j.lrp.2013.01.001>
- Hair, J. F., Risher, J. J., Sarstedt, M., & Ringle, C. M. (2019). When to use and how to report the results of PLS-SEM. *European business review*, 31(1), 2-24. <https://doi.org/10.1108/EBR-11-2018-0203>
- Hair Jr, J. F., Sarstedt, M., Hopkins, L., & Kuppelwieser, V. G. (2014). Partial least squares structural equation modeling (PLS-SEM): An emerging tool in business research. *European business review*, 26(2), 106-121. <https://doi.org/10.1108/EBR-10-2013-0128>
- Hair Jr, J. F., Sarstedt, M., Matthews, L. M., & Ringle, C. M. (2016). Identifying and treating unobserved heterogeneity with FIMIX-PLS: part I-method. *European business review*, 28(1), 63-76. <https://doi.org/10.1108/EBR-09-2015-0094>
- Hamann, P. M., Schiemann, F., Bellora, L., & Guenther, T. W. (2013). Exploring the dimensions of organizational performance: A construct validity study. *Organizational Research Methods*, 16(1), 67-87. <https://doi.org/10.1177/1094428112470007>
- Hemsley-Brown, J., & Alnawas, I. (2016). Service Quality and Brand Loyalty: The Mediation Effect of Brand Passion, Brand Affection and Self-Brand Connection. *International Journal of Contemporary Hospitality Management*, 28(12), 2771-2794. <https://doi.org/10.1108/IJCHM-09-2015-0466>
- Henseler, J., & Sarstedt, M. (2013). Goodness-of-fit indices for partial least squares path modeling. *Computational statistics*, 28(2), 565-580. <https://doi.org/10.1007/s00180-012-0317-1>
- Jaques, N., Taylor, S., Azaria, A., Ghandeharioun, A., Sano, A., & Picard, R. (2015). Predicting students' happiness from physiology, phone, mobility, and behavioral data. In *2015 International Conference on Affective Computing and Intelligent Interaction (ACII)* (pp. 222-228). IEEE. <https://doi.org/10.1109/ACII.2015.7344575>
- Kaushal, V., Jaiswal, D., Kant, R., & Ali, N. (2021). Determinants of university reputation: conceptual model and empirical investigation in an emerging higher education market. *International Journal of Emerging Markets*. <https://doi.org/10.1108/IJOEM-12-2020-1494>
- Khaing, A. M., & Phyoe, P. (2020). Gratitude and Life Satisfaction of University Students. *Journal of the Myanmar Academy of Arts and Science*, 18(9B), 441-451. [http://maas.edu.mm/Research/Admin/pdf/32.%20Daw%20Aye%20Myat%20Khaing%20\(441-452\).pdf](http://maas.edu.mm/Research/Admin/pdf/32.%20Daw%20Aye%20Myat%20Khaing%20(441-452).pdf)
- Khalifa, G. S., Binnawas, M. S., Alareefi, N. A., Alkathiri, M. S., Alsaadi, T. A., Alneadi, K. M., & Alkhateri, A. (2021). The Role of Holistic Approach Service Quality on Student's Behavioural Intentions: The Mediating Role of Happiness and Satisfaction'. *City University eJournal of Academic Research (CUEJAR)*, 3(1), 12-32. [https://www.city.edu.my/CUEJAR/pdf/Volume3Issue1/CUEJARV3I1\\_02.pdf](https://www.city.edu.my/CUEJAR/pdf/Volume3Issue1/CUEJARV3I1_02.pdf)
- Lafuente-Ruiz-de-Sabando, A., Zorrilla, P., & Forcada, J. (2018). A review of higher education image and reputation literature: Knowledge gaps and a research agenda. *European research on management and business economics*, 24(1), 8-16. <https://doi.org/10.1016/j.iemeen.2017.06.005>

- Medberg, G., & Grönroos, C. (2020). Value-in-use and service quality: do customers see a difference? *Journal of Service Theory and Practice*, 30(4-5), 507-529. <https://doi.org/10.1108/JSTP-09-2019-0207>
- Mulyono, H., Hadian, A., Purba, N., & Pramono, R. (2020). Effect of service quality toward student satisfaction and loyalty in higher education. *The Journal of Asian Finance, Economics and Business*, 7(10), 929-938. <https://doi.org/10.13106/jafeb.2020.vol7.no10.929>
- Myers, M. D. (2019). *Qualitative Research in Business and Management*. SAGE Publications. <https://us.sagepub.com/en-us/nam/qualitative-research-in-business-and-management/book244733>
- Naseem, K. (2018). Job stress, happiness and life satisfaction: The moderating role of emotional intelligence empirical study in telecommunication sector Pakistan. *Journal of Social Sciences and Humanity Studies*, 4(1), 7-14. [https://www.textroad.com/pdf/ISSHS/I.%20Soc.%20Sci.%20Hum.%20Stud.,%204\(1\)7-14,%202018.pdf](https://www.textroad.com/pdf/ISSHS/I.%20Soc.%20Sci.%20Hum.%20Stud.,%204(1)7-14,%202018.pdf)
- Nyagah, E. (2018). Enhancing In-Bound Student Mobility in Kenyan Universities through Student Feedback on Their Satisfaction. *Impact: Journal of Transformation*, 1(1), 1-23. <https://journals.aiu.ac.ke/index.php/impact/article/view/10>
- Panda, S., Pandey, S. C., Bennett, A., & Tian, X. (2019). University brand image as competitive advantage: a two-country study. *The International Journal of Educational Management*, 33(2), 234-251. <https://doi.org/10.1108/IJEM-12-2017-0374>
- Park, G., VanOyen-Witvliet, C., Barraza, J. A., & Marsh, B. U. (2021). The benefit of gratitude: trait gratitude is associated with effective economic decision-making in the ultimatum game. *Frontiers in Psychology*, 12, 590132. <https://doi.org/10.3389/fpsyg.2021.590132>
- Patokina, L. (2020). *A Case Study of How University Administrators Have Adapted to Social and Organizational Change When Providing Services to International Students*. Hofstra University. <https://www.proquest.com/openview/4ca898daf16a0d26f4fbd61014c3e633>
- Qazi, Z., Qazi, W., Raza, S. A., & Yousufi, S. Q. (2022). The antecedents affecting university reputation and student satisfaction: a study in higher education context. *Corporate Reputation Review*, 25(4), 253-271. <https://doi.org/10.1057/s41299-021-00126-4>
- Ramayah, T., Yeap, J. A. L., Ahmad, N. H., Halim, H. A., & Rahman, S. A. (2017). Testing a confirmatory model of Facebook usage in SmartPLS using consistent PLS. *International Journal of Business and Innovation*, 3(2), 1-14. <http://www.theijbi.net/>
- Salvador-Ferrer, C. (2017). The relationship between Gratitude and Life satisfaction in a sample of Spanish university students. *Anales De Psicología/Annals of Psychology*, 33(1), 114-119. <https://doi.org/10.6018/analesps.33.1.226671>
- Santoso, D. S., & Rizkiana, A. (2019). Positive Thinking on Future Anxiety on Hearing Impaired College Students. In *4th ASEAN Conference on Psychology, Counselling, and Humanities (ACPCH 2018)* (pp. 194-196). Atlantis Press. <https://dx.doi.org/10.2991/acpch-18.2019.48>
- Shmueli, G., Ray, S., Estrada, J. M. V., & Chatla, S. B. (2016). The elephant in the room: Predictive performance of PLS models. *Journal of Business Research*, 69(10), 4552-4564. <https://doi.org/10.1016/j.jbusres.2016.03.049>
- Teeroovengadam, V., Kamalanabhan, T., & Seebaluck, A. K. (2016). Measuring service quality in higher education. *Quality Assurance in Education*, 24(2), 244-258. <https://doi.org/10.1108/QAE-06-2014-0028>

- Wilcox, G., & Nordstokke, D. (2019). Predictors of university student satisfaction with life, academic self-efficacy, and achievement in the first year. *Canadian Journal of Higher Education/Revue canadienne d'enseignement supérieur*, 49(1), 104-124. <https://doi.org/10.7202/1060826ar>
- Zeithaml, V. A. (1988). Consumer perceptions of price, quality, and value: a means-end model and synthesis of evidence. *Journal of marketing*, 52(3), 2-22. <https://doi.org/10.1177/002224298805200302>
- Zikmund, W., Babin, B., Carr, J., & Griffin, M. (2009). *Business research methods*. Western college publishing. <https://worldcat.org/en/title/827946343>